1 2 3 4 5 6 7 8 9 10	SIMONA G. STRAUSS (BAR NO. 203062) SIMPSON THACHER & BARTLETT LLP 3330 Hillview Avenue Palo Alto, California 94304 Telephone: (650) 251-5000 Facsimile: (650) 251-5002 Attorneys for Plaintiff PrediWave Corporation UNITED STATES NORTHERN DISTRI	DISTRICT COURT CT OF CALIFORNIA DIVISION
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12	PREDIWAVE CORPORATION,	Case No. C04 01900 (PVT)
13	Plaintiff,	FIRST AMENDED COMPLAINT FOR:
14	V.	(1) BREACH OF CONTRACT
15 16	LIMITED, aka "NEW WORLD TMT,	(2) BREACH OF DISTRIBUTORSHIP AGREEMENT
17	Defendant.	(3) BREACH OF EXCLUSIVE DISTRIBUTORSHIP AGREEMENT
18		(4) BREACH OF MARKETING AGREEMENT
19 20		(5) BREACH OF COVENANT OF GOOD FAITH AND FAIR DEALING
21		(6) TORTIOUS INTERFERENCE WITH CONTRACTUAL RELATIONS
22		(7) TORTIOUS INTERFERENCE WITH
23		PROSPECTIVE BUSINESS ADVANTAGE
24		(8) DECLARATORY RELIEF
25		DEMAND FOR JURY TRIAL
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28		
	FIRST AMENDED COMPLAIN	JT / CASE NO. C04 01900(PVT)

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#### **INTRODUCTION**

1. Between September 2000 and November 2003, Plaintiff PrediWave Corporation ("PrediWave" or "Plaintiff") entered into a series of agreements with New World 3 Infrastructure Limited, aka New World TMT Limited ("Defendant" or "New World"). The 4 5 agreements concerned substantial transactions involving hundreds of millions of dollars. Under the terms of these agreements, PrediWave agreed to supply Defendant with various high 6 technology goods and services specifically related to PrediWave's novel Video-On-Demand 7 ("VOD") technology, and Defendant agreed to be PrediWave's exclusive distributor of this 8 9 technology in Asia. Defendant also invested millions of dollars in PrediWave.

2. 10 Beginning in 2001 and continuing through April 2004, Defendant took receipt of PrediWave's products and services. By at least three letters dated January 27 and 28, 11 2004, Defendant agreed in writing that (i) certain goods delivered to Defendant were accepted, (ii) 12 the trial periods referred to in the relevant purchase contracts were waived, (iii) the relevant 13 purchase contracts were non-cancelable, and (iv) the monies paid under the relevant purchase 14 contracts were non-refundable. 15

3 Nevertheless, on May 3, 2004, counsel for Defendant sent PrediWave a 16 letter anticipatorily breaching or otherwise purporting to cancel all agreements between the parties 17 and demanding the return of all monies paid to and invested in PrediWave. 18

19 4. Further, on June 16, 2004, Defendant sent PrediWave a letter anticipatorily 20 breaching or otherwise purporting to terminate the exclusive distributorship agreement between PrediWave and Defendant obligating Defendant to exclusively distribute PrediWave's technology 21 in Asia. 22

5. To the extent possible, PrediWave has performed under the agreements with 23 Defendant. However, PrediWave's ability to fulfill its obligations under contracts with Defendant 24 25 and others has been seriously impeded by Defendant's actions and inactions, such as requests to change the terms of an agreement or the technology covered by an agreement, and by Defendant's 26 failure to take delivery of certain products manufactured under the agreements. 27

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6. Defendant has, inter alia, (a) failed to pay outstanding balances for goods

and services delivered under the contracts and agreements, (b) failed to place mandatory minimum 1 2 orders of goods and services under the contracts and agreements, (c) failed to accept delivery of goods and services under the contracts and agreements, (d) failed to distribute PrediWave products 3 in Asia, (e) failed to exclusively distribute PrediWave's products in Asia, (f) failed to promote the 4 5 goodwill of PrediWave in Asia, (g) breached its covenant of good faith and fair dealing with PrediWave, (h) tortiously interfered with PrediWave's contractual relations, and (i) tortiously 6 interfered with PrediWave's prospective economic advantage. 7 7. Accordingly, PrediWave now seeks declaratory relief and damages in 8 response to Defendant's actions and inactions. 9 JURISDICTION AND VENUE 10 8. PrediWave is a California corporation with its principal place of business in 11 Fremont, California. 12 9. PrediWave is informed and believes, and on that basis alleges, that 13 Defendant is a corporation incorporated under the laws of the Cayman Islands with its principal 14 place of business in Hong Kong. 15 10 Venue is proper under 28 U.S.C. § 1391(d) because, as an alien, Defendant 16 may be sued in any United States District Court. Further, Defendant has expressly submitted itself 17 to venue in this Court for the purpose of any action with respect to the subject matter of at least 18 one of the contracts at issue in this action, the PrediWave Product Purchase Agreement of March 19 20 1, 2003. 11. 21 The matter in controversy substantially exceeds, exclusive of interest and costs, the sum specified by 28 U.S.C. § 1332. This Court therefore has subject matter jurisdiction 22 pursuant to 28 U.S.C. § 1332. 23 12. This Court has personal jurisdiction over Defendant, which has expressly 24 25 submitted itself to this Court's jurisdiction for the purpose of any action with respect to the subject matter of at least one of the contracts at issue in this action, the PrediWave Product Purchase 26 Agreement, dated March 1, 2003. Further, Defendant has had substantial contacts with California 27 and has purposely, and explicitly under at least five of the contracts at issue in this action 28 2

(Purchase Order PW/DC - 02, dated March 20, 2003; PW System License Agreement, dated June 1 2 26, 2003; Purchase Order PW/BC – 05AR, dated February 5, 2003; PrediWave Product Purchase Agreement, dated March 1, 2003; and Amended STB Purchase Agreement, dated February 5, 3 2003), availed itself of the benefits and protections of California. 4 5 13. Declaratory relief is appropriate under 28 U.S.C. § 2201 and § 2202. **BACKGROUND FACTS** 6 14. 7 PrediWave is a technology company that sells an innovative content delivery system for use by broadband service operators ("Operators") such as cable and satellite 8 9 television providers. PrediWave produces a comprehensive Video On Demand ("VOD") system 10 that allows Operators to provide content, typically movies or other programming, on demand over a 1-way coaxial cable to an infinite number of end users ("Subscribers"). PrediWave's patented 11 and patent-pending bandwidth saving technology is revolutionary because it utilizes bandwidth in 12 a novel way to allow Operators to provide VOD services without the expensive infrastructure 13 investments previously required to provide the same services. PrediWave's digital broadband 14 15 delivery system (the "PrediWave Delivery System") is comprised of, among other things, head end servers housing PrediWave software that work in conjunction with PrediWave Set Top Boxes 16 ("STBs") in Subscriber homes. 17 18 15. On information and belief, Defendant is the telecommunications, media, and technology company of the New World Group, a large Hong Kong conglomerate. 19 20 Defendant's stated mission is to become a leading player in technology media sectors through the delivery of content to homes and public marketplaces in Asia. 21 16. In order to further its business objectives and capitalize on PrediWave's 22 novel and valuable technology, Defendant entered into a number of agreements with PrediWave. 23 These agreements between PrediWave and Defendant New World were executed by Tony Qu 24 25 ("Qu"), President of PrediWave, and Douglas Chan ("Chan"), then the Managing Director of New World. On the basis of these agreements, Defendant made hundreds of millions of dollars in 26 payments to PrediWave. 27 28 3

#### AGREEMENTS BETWEEN PREDIWAVE AND NEW WORLD

PrediWave and Defendant have entered into numerous contractual
 agreements, and Defendant has placed at least 43 purchase orders for goods and services with
 PrediWave. These contracts and purchase orders are worth hundreds of millions of dollars.

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At the time of the filing of this Complaint, Defendant has outstanding
balances on at least three purchase orders and one agreement for goods and services delivered or
licenses granted by PrediWave to Defendant. With this action, PrediWave seeks payments due
under these purchase orders and goods and services agreement.

9 19. At the time of the filing of this Complaint, Defendant is obligated to
10 PrediWave under the terms of at least two contracts and one purchase order for which the delivery
11 of goods and services is not yet complete. With this action, PrediWave seeks the benefit of the
12 bargain it would have received had these agreements and purchase orders been completed.

20. At the time of the filing of this Complaint, Defendant is obligated to
PrediWave under the terms of at least one contract to use best efforts to distribute PrediWave
products in Asia, which it has failed to do. With this action, PrediWave seeks the benefit of the
bargain it would have received had this agreement been performed.

At the time of the filing of this Complaint, Defendant is obligated to
PrediWave under the terms of at least one oral contract to exclusively distribute in Asia
PrediWave's goods and services. With this action, PrediWave seeks the benefit of the bargain it
would have received had this agreement been performed.

21 22. At the time of the filing of this Complaint, Defendant is obligated to
22 PrediWave under the terms of at least one contract to use best efforts to promote the goodwill of
23 PrediWave in Asia, which it has failed to do. With this action, PrediWave seeks the benefit of the
24 bargain it would have received had this agreement been performed.

25 23. Collectively, any and all purchase orders and agreements for which
26 Defendant owes PrediWave money, the contracts and purchase orders for which delivery of goods
27 and services and payments are not yet complete, distributorship agreements, exclusive
28 distributorship agreements, and marketing agreements will be referred to collectively as the

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"Contracts At Issue."

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#### Agreements under Which Defendant Owes PrediWave Money for Services Fulfilled and Goods Delivered

4 24. Defendant owes PrediWave money under at least three purchase orders and
5 one contract. At a minimum, these purchase orders are: PW/BC - 11, PW/DC - 02, and PW/DC
6 - 01R; one such contract is a license agreement (the "PW System License Agreement").

## <u>PWBC – 11</u>

8 25. On or around October 10, 2001, Defendant agreed to purchase from
9 PrediWave 8,000 STBs for \$425 each. The purchase price for the STBs in this agreement was
10 \$3,400,000. The terms of this agreement, including explicit provisions that the agreement was
11 non-cancelable and the goods purchased thereby non-returnable, were memorialized on a New
12 World purchase order signed by Qu and Chan, PWBC – 11. This purchase order forms a binding
13 and non-cancelable contract between Defendant New World and PrediWave.

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## <u>PW/DC - 02</u>

26. On or around March 20, 2003, Defendant agreed to purchase from
PrediWave numerous servers and software programs for a PrediWave Delivery System. The total
purchase price for the components in this system, after a discount agreed to by the parties, was
\$38,045,000. The terms of this agreement, including explicit provisions that the agreement was
non-cancelable and the goods purchased thereby non-returnable, were memorialized in a New
World purchase order signed by Qu and Chan, PW/DC – 02. This purchase order forms a binding
and non-cancelable contract between Defendant New World and PrediWave.

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# <u>PW/DC – 01R</u>

27. On or around April 29, 2003, Defendant agreed (as part of a revised
purchase order agreement) to purchase from PrediWave numerous servers and software programs
for a PrediWave Delivery System. The total purchase price for the components in this system was
\$36,795,480. The terms of this agreement, including explicit provisions that the agreement was
non-cancelable and the goods purchased thereby non-returnable, were memorialized in a New
World (revised) purchase order signed by Qu and Chan, PW/DC – 01R. This purchase order

1 forms a binding and non-cancelable contract between Defendant New World and PrediWave.

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#### **PW System License Agreement**

28. On or around June 26, 2003, Defendant agreed to license PrediWave's "PW
CA System" in accordance with limited terms stated in the agreement. The total fees for this
license were \$30,500,000. The terms of this agreement were memorialized in a contract signed by
Qu and Chan, the PW System License Agreement. This document is a binding contract between
Defendant New World and PrediWave.

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## **Funds Past Due under these Contracts**

9 29. Under the terms of these and other agreements, Defendant owes PrediWave
over \$108,740,500. To date, Defendant has made payments of only approximately \$50,000,000
toward these obligations. Currently, Defendant owes PrediWave over \$58,866,500 under the
terms of the agreements for goods and services sold by PrediWave and delivered to Defendant
from 2001 to the present.

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#### **Agreements Defendant Refuses to Fulfill**

30. Additionally, Defendant has entered into contracts and purchase orders with
PrediWave that Defendant refuses to fulfill. One such purchase order is PW/BC – 05AR. The
contracts are agreements to, *inter alia*, purchase and license STBs and head end servers (the
"Amended STB Purchase Agreement") and an agreement to purchase STBs (the "PrediWave
Product Purchase Agreement").

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## <u>PW/BC - 05AR</u>

31. On February 5, 2003, Defendant agreed to purchase from PrediWave
200,000 STBs (model "PW–CATV–STB–V1") for \$435 each. The total purchase price for the
STBs in this agreement was \$87,000,000, with a required deposit of \$32,000,000. The terms of
this agreement were memorialized in a New World (amended and restated) purchase order signed
by Qu and Chan, PW/BC – 05AR. This purchase order forms a binding contract between
Defendant New World and PrediWave. Defendant has not fulfilled its obligations under this
Purchase Order.

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32. On January 28, 2004, Chan, on behalf of Defendant New World, executed a

letter, sent to Qu, declaring its purchase of STBs pursuant to purchase order PW/BC - 05AR non cancelable, all payments pursuant to purchase order PW/BC - 05AR non-refundable, and any
 warranties under purchase order PW/BC - 05AR waived.

While Defendant has paid PrediWave the money owed under the
agreement, Defendant has taken possession of only about 20,000 of the 200,000 STBs due under
the agreement. PrediWave is ready, willing, and able to supply the remaining STBs for
distribution in Asia. In fact, PrediWave's contract manufacturer has at least 4,000 completed
STBs that Defendant has refused to pick up for months.

9 34. Defendant's failure to take delivery of, and ship out of China, the completed
10 STBs has caused Flash Electronics, a contract manufacturer of PrediWave's STBs, to inform
11 PrediWave that it cannot ship new orders for PrediWave. PrediWave informed Defendant of its
12 interference with PrediWave's contractual relations and prospective economic advantage with
13 Flash Electronics by failing to take delivery of the completed STBs manufactured pursuant to
14 Defendant's purchase orders. At the time of the filing of this Complaint, Defendant has not yet
15 taken delivery of these completed STBs.

35. Defendant's request for the return of its money paid under, and refusal to
take delivery of PrediWave STBs manufactured pursuant to, this purchase order is a repudiation of
purchase order PW/BC – 05AR. Furthermore, Defendant's request for the return of its money
paid under this purchase order is moot, given Defendant's own statement that its purchase
pursuant to PW/BC – 05AR is non-cancelable, that all payments pursuant to purchase order
PW/BC – 05AR are non-refundable, that any warranties under purchase order PW/BC – 05AR
are waived, and that goods already delivered thereunder are accepted.

36. Accordingly, PrediWave seeks declaratory relief and damages in the
amount of the deposit on the contract, the profits it would have realized under the agreement had it
been fulfilled.

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#### **Amended STB Purchase Agreement**

27 37. On or around February 5, 2003, Defendant agreed to purchase 1,000,000
28 STBs (model "PDV3000") for \$425 each. The total purchase price for the STBs in this agreement

1 was \$425,000,000, which required a deposit of \$20,000,000. The terms of this agreement (an
2 amendment of a prior agreement for the purchase of 1,000,000 older-model STBs) were
3 memorialized in a contract between PrediWave and Defendant New World signed by Qu and
4 Chan, the Amended STB Purchase Agreement. This signed agreement forms a binding contract
5 between PrediWave and Defendant.

38. While Defendant has paid the deposit due under the agreement, Defendant
has failed to make the first two mandated minimum quarterly purchases due under the Amended
STB Purchase Agreement (the final two mandated quarterly purchases are not yet due).
Defendant has likewise failed to pay for these mandated purchases. Currently Defendant is past
due on orders for 500,000 STBs, totaling \$212,500,000.

39. PrediWave is ready, willing, and able to supply the remaining STBs for
distribution in Asia. In fact, PrediWave's contract manufacturer has at least 4,000 completed
STBs that Defendant has refused to pick up for months.

40. Defendant's failure to take delivery of, and ship out of China, the completed
STBs has caused Flash Electronics, a contract manufacturer of PrediWave's STBs, to inform
PrediWave that it cannot ship new orders for PrediWave. PrediWave informed Defendant of its
interference with PrediWave's contractual relations and prospective economic advantage with
Flash Electronics by failing to take delivery of the completed STBs manufactured pursuant to
Defendant's purchase orders. At the time of the filing of this Complaint, Defendant has not yet
taken delivery of these completed STBs.

41. Defendant's request for the return of its money paid under this agreement is
a repudiation of this contract. Accordingly, PrediWave seeks declaratory relief and damages in
the amount of the deposit on the contract and the profits it would have realized under the
agreement had it been fulfilled.

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#### PrediWave Product Purchase Agreement

42. On or around March 1, 2003, Defendant signed an agreement to purchase
from PrediWave 500,000 STBs (model "PDV4102C") for \$280 each. The total purchase price for
the STBs in this agreement was \$140,000,000, which required a deposit of \$10,000,000. The

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terms of this agreement were memorialized in a contract between PrediWave and Defendant New
 World signed by Qu and Chan, the PrediWave Product Purchase Agreement. This signed
 agreement forms a binding contract between PrediWave and Defendant.

4 43. While Defendant has paid the deposit due under the agreement, Defendant
5 has failed to make mandated minimum quarterly purchases due under the PrediWave Product
6 Purchase Agreement. Defendant has likewise failed to pay for any mandated purchases.

7 44. PrediWave is ready, willing, and able to supply the remaining STBs for
8 distribution in Asia. In fact, PrediWave's contract manufacturer has at least 4,000 completed
9 STBs that Defendant has refused to pick up for months.

45. Defendant's failure to take delivery of, and ship out of China, the completed
STBs has caused Flash Electronics, a contract manufacturer of PrediWave's STBs, to inform
PrediWave that it cannot ship new orders for PrediWave. PrediWave informed Defendant of its
interference with PrediWave's contractual relations and prospective economic advantage with
Flash Electronics by failing to take delivery of the completed STBs manufactured pursuant to
Defendant's purchase orders. At the time of the filing of this Complaint, Defendant has not yet
taken delivery of these completed STBs.

46. Defendant's request for the return of its money paid under this agreement is
a repudiation of this contract. Accordingly, PrediWave seeks declaratory relief and damages in
the amount of the deposit on the contract and the profits it would have realized under the
agreement had it been fulfilled.

## Agreements Under Which Defendant Is Obligated To Make Best Efforts to Distribute <u>PrediWave Products</u>

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47. Defendant New World is obligated to PrediWave under the terms of at least
one contract, the Amended STB Purchase Agreement, to use best efforts to promote the sale of,
and distribute, PrediWave's products in Asia. The terms of this agreement were memorialized in
a contract between PrediWave and Defendant signed by Qu and Chan on or around February 5,
2003. This signed agreement forms a binding contract between Defendant and PrediWave.

48. While PrediWave has to the extent possible, given Defendant's actions and

inactions, performed under this agreement, Defendant has failed to make best efforts to distribute 1 2 PrediWave's products in Asia. In fact, Defendant failed to implement its business plan to develop 3 a market for VOD services in China and throughout Asia. As a result, it failed to use its best efforts to market PrediWave products in Asia. Following its failure to implement its business 4 5 plan, Defendant has caused enormous economic and reputational damage to PrediWave by 6 engaging in a widespread marketing and media campaign in PrediWave's primary markets to lay 7 the blame for Defendant's failures to perform under Defendant's agreements with PrediWave at the feet of PrediWave by demeaning the quality of PrediWave's products. 8 9 49. Defendant's failure to make best efforts to distribute PrediWave's products 10 in Asia and active engagement in disparaging PrediWave's products constitute a material breach

of the Amended STB Purchase Agreement. Accordingly, PrediWave seeks damages in the amount of the benefit of the bargain it would have received had this agreement been performed. 12

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## Agreement Under Which Defendant Is Obligated To Exclusively Distribute PrediWave's **Technology In Asia**

50. Defendant is obligated to exclusively distribute PrediWave's STBs in Asia 15 under the terms of at least one oral agreement. 16

51 Defendant's exclusive distributorship agreement with PrediWave was 17 18 entered into by Qu on behalf of PrediWave and by Chan on behalf of Defendant New World by May 25, 2000. Under the terms of the oral agreement, Defendant is obligated to use best efforts to 19 exclusively distribute PrediWave's products in Asia. 20

52. PrediWave's and Defendant's course of conduct during the four-year period 21 following the adoption of the agreement that Defendant would be the sole distributor of 22 PrediWave products in Asia evidences this agreement: Defendant exclusively distributed 23 PrediWave's STBs in Asia during the four-year period. 24

53 While PrediWave has performed under this agreement to the extent possible 25 given Defendant's actions and inactions, on June 16, 2004, Defendant sent PrediWave a letter 26 anticipatorily breaching and purporting to terminate the exclusive distributorship agreement 27 between PrediWave and Defendant. 28

54. Defendant's failure to exclusively distribute PrediWave's products in Asia
 constitutes a material breach of its exclusive distributorship agreement with PrediWave.
 Accordingly, PrediWave seeks damages in the amount of the benefit of the bargain it would have
 received had this agreement been performed.

### Agreements Under Which Defendant Is Obligated To Make Best Efforts to Promote PrediWave's Goodwill and the Marketing of PrediWave's Products

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55. Defendant New World is obligated to PrediWave under the terms of at least
one contract, the Amended STB Purchase Agreement, to make best efforts to promote
PrediWave's goodwill and to promote the marketing of PrediWave's products in Asia. The terms
of this agreement were memorialized in a contract between PrediWave and Defendant signed by
Qu and Chan on or around February 5, 2003. This signed agreement forms a binding contract
between Defendant and PrediWave.

56. While PrediWave has to the extent possible, given Defendant's actions and 13 inactions, performed under this agreement, Defendant has failed to make best efforts to promote 14 PrediWave's goodwill and market PrediWave's products in Asia. In fact, Defendant failed to 15 implement its business plan to develop a market for VOD services in China and throughout Asia. 16 As a result, it failed to use its best efforts to market PrediWave products in Asia. Following its 17 failure to implement its business plan, Defendant has caused enormous economic and reputational 18 damage by engaging in a widespread marketing and media campaign in PrediWave's primary 19 20 markets to lay the blame for Defendant's failures to perform under Defendant's agreements with PrediWave at the feet of PrediWave by demeaning the quality of PrediWave's products and 21 disparaging PrediWave's management. 22

57. Defendant's failure to make best efforts to promote PrediWave's goodwill
and market PrediWave's products in Asia and active engagement in disparaging PrediWave's
products and management constitute a material breach of the Amended STB Purchase Agreement.
Accordingly, PrediWave seeks damages in the amount of the benefit of the bargain it would have
received had this agreement been performed and in the amount of PrediWave's loss of good will
due to Defendant's disparagement.

#### **Damages to PrediWave**

58. PrediWave has been damaged because Defendant has (a) failed to pay 2 outstanding balances for goods and services delivered under the contracts and agreements, (b) 3 failed to place mandatory minimum orders of goods and services under the contracts and 4 5 agreements, (c) failed to accept delivery of goods and services under the contracts and agreements, (d) failed to promote the sale of PrediWave products in Asia, (e) failed to exclusively distribute 6 7 PrediWave's products in Asia, (f) failed to promote the goodwill of PrediWave in Asia, (g) breached its covenant of good faith and fair dealing with PrediWave, (h) tortiously interfered with 8 9 PrediWave's contractual relations, (i) tortiously interfered with PrediWave's prospective 10 economic advantage, and (j) disparaged PrediWave's products and management, causing loss of goodwill and substantial impediment to PrediWave's ability to conduct business in Asia. 11 PrediWave's damages include, but are not limited to, the following: (1) amounts owed under 12 outstanding purchase orders with Defendant for which Defendant has not paid and interest 13 thereon; (2) loss of business opportunities due to PrediWave's inability to complete these contracts 14 15 on schedule; (3) loss of market share due to Defendant's delay in distributing PrediWave products; (4) loss of market share due to Defendant's delay in exclusively distributing PrediWave products; 16 (5) loss of market share due to Defendant's failure to promote PrediWave's goodwill; (6) added 17 costs to process purchase order production runs in smaller batches due to the uncertainty that 18 Defendant will take delivery of the products; (7) additional development costs for product features 19 20 not contemplated by the parties at the time of the contracts; (8) loss of profits PrediWave would have received had the contracts been fulfilled; (9) losses incurred by obligations that PrediWave 21 22 owes to suppliers related to PrediWave agreements with Defendant, including agreements to supply components for Defendant's orders of STBs and PrediWave servers; (10) and loss of 23 goodwill due to Defendant's disparagement of PrediWave's products and management. 24 25 FIRST CAUSE OF ACTION (Breach of Contract) 26 59. PrediWave hereby incorporates by reference, and realleges as if set forth 27 fully herein, paragraphs 1 through 58 above. 28

1	60. PrediWave has complied with all of its obligations under the contracts, to	
2	the extent that PrediWave was not prevented from doing so by Defendant.	
3	61. Defendant has not complied with all of its obligations under the contracts.	
4	Specifically, Defendant has failed to pay PrediWave for goods, services, and licenses delivered	
5	under at least contracts PW/BC – 11, PW/DC – 02, PW/DC – 01R, and the PW System License	
6	Agreement. Additionally, Defendant has not taken delivery of, and has failed to make mandatory	
7	orders and associated payments for, goods, services, and/or licenses due under at least PW/BC –	
8	05AR, the Amended STB Purchase Agreement, and the PrediWave Product Purchase Agreement.	
9	62. Accordingly, Defendant has breached its contractual obligations to	
10	PrediWave.	
11	63. PrediWave is entitled to the damages set forth below, based on Defendant's	
12	breach of contract and the significant harm caused thereby.	
13	SECOND CAUSE OF ACTION	
14	(Breach of Distributorship Agreement)	
15	64. PrediWave hereby incorporates by reference, and realleges as if set forth	
16	5 fully herein, paragraphs 1 through 63 above.	
17	65. To the extent that PrediWave was not prevented from doing so by	
18	Defendant, PrediWave has complied with all of its obligations under all contracts, including at	
19	least one contract obligating Defendant to make best efforts in distributing PrediWave's products	
20	in Asia.	
21	66. Defendant has not complied with its obligations under the contracts.	
22	Specifically, Defendant has failed to meet its obligations under at least one contract, the Amended	
23	STB Purchase Agreement, obligating Defendant to make best efforts in distributing PrediWave's	
24	products in Asia. In fact, Defendant has caused enormous economic and reputational damage by	
25	engaging in a widespread marketing and media campaign in PrediWave's primary markets to lay	
26	the blame for Defendant's failures to perform under Defendant's agreements with PrediWave at	
27	the feet of PrediWave by demeaning the quality of PrediWave's products.	
28	67. Accordingly, Defendant has breached its contractual obligations to	
	13	
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PrediWave. 1 68. 2 PrediWave is entitled to the damages set forth below, based on Defendant's breach of contract and the significant harm caused thereby. 3 THIRD CAUSE OF ACTION 4 5 (Breach of Exclusive Distributorship Agreement) 69. PrediWave hereby incorporates by reference, and realleges as if set forth 6 fully herein, paragraphs 1 through 68 above. 7 8 70 To the extent that PrediWave was not prevented from doing so by 9 Defendant, PrediWave has complied with all of its obligations under all contracts, including at 10 least one oral agreement obligating Defendant to exclusively distribute PrediWave's products in 11 Asia. 71. Defendant has not complied with all of its obligations under the contracts. 12 Specifically, Defendant has failed to exclusively distribute PrediWave's products in Asia in 13 accordance with the terms of the oral agreement reached by Chan and Qu. In fact, Defendant has 14 15 caused enormous economic and reputational damage by engaging in a widespread marketing and media campaign in PrediWave's primary markets to lay the blame for Defendant's failures to 16 perform under Defendant's agreements with PrediWave at the feet of PrediWave by demeaning 17 the quality of PrediWave's products. 18 19 72 Accordingly, Defendant has breached its contractual obligations to 20 PrediWave. 73. 21 PrediWave is entitled to the damages set forth below, based on Defendant's breach of contract and the significant harm caused thereby. 22 23 FOURTH CAUSE OF ACTION 24 (Breach of Marketing Agreement) 25 74 PrediWave hereby incorporates by reference, and realleges as if set forth fully herein, paragraphs 1 through 73 above. 26 27 75 PrediWave has complied with all of its obligations under the contracts to the extent that PrediWave was not prevented from doing so by Defendant. 28 14 FIRST AMENDED COMPLAINT / CASE NO. C04 01900(PVT)

1	76. Defendant has not complied with all of its obligations under the contracts.	
2	Specifically, Defendant has failed to market PrediWave's products and promote the goodwill of	
3	PrediWave under the Amended STB Purchase Agreement. In fact, Defendant has caused	
4	enormous economic and reputational damage by engaging in a widespread marketing and media	
5	campaign in PrediWave's primary markets to lay the blame for Defendant's failures to perform	
6	under Defendant's agreements with PrediWave at the feet of PrediWave by demeaning the quality	
7	of PrediWave's products and disparaging PrediWave's management.	
8	77. Defendant's failure to make best efforts to distribute PrediWave's products	
9	in Asia and active engagement in disparaging PrediWave's products and management constitute a	
10	material breach of the Amended STB Purchase Agreement.	
11	78. Accordingly, Defendant has breached its contractual obligations to	
12	PrediWave.	
13	79. PrediWave is entitled to the damages set forth below, based on Defendant's	
14	breach of contract and the significant harm caused thereby.	
15	FIFTH CAUSE OF ACTION	
16	(Breach of Implied Covenant of Good Faith and Fair Dealing)	
17	80. PrediWave hereby incorporates by reference, and realleges as if set forth	
18	fully herein, paragraphs 1 through 79 above.	
19	81. All contracts between PrediWave and Defendant contained an implied	
20	covenant of good faith and fair dealing. Pursuant to the covenant of good faith and fair dealing,	
21	neither party may do anything to injure the right of the other to receive the benefits of the contract.	
22	82. While PrediWave has to the extent possible, given Defendant's actions and	
23	inactions, performed under these agreements, Defendant has breached the covenant of good faith	
24	and fair dealing in its written and oral contracts and agreements by, inter alia, (a) failing to pay	
25	outstanding balances for goods and services delivered under the contracts and agreements, (b)	
26	failing to place mandatory minimum orders of goods and services under the contracts and	
27	agreements, (c) failing to accept delivery of goods and services under the contracts and	
28	agreements, (d) failing to promote the sale of PrediWave products in Asia, (e) failing to	
	15 EIDST AMENDED COMPLAINT (CASE NO. CO4.01000/DVT)	
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exclusively distribute PrediWave's products in Asia, (f) and failing to promote the goodwill of
 PrediWave in Asia.

83 PrediWave is entitled to the damages set forth below, based on Defendant's 3 4 breach of the covenant of good faith and fair dealing and the significant harm caused thereby. 5 SIXTH CAUSE OF ACTION (Tortious Interference With Contractual Relations) 6 84. 7 PrediWave hereby incorporates by reference, and realleges as if set forth 8 fully herein, paragraphs 1 through 83 above. 9 85. Valid contracts between PrediWave and third parties, including Flash 10 Electronics, a contract manufacturer of PrediWave products, existed at the time of Defendant's 11 breaches and continue to exist. Defendants had knowledge of the existence of the contracts between PrediWave and third parties, including Flash Electronics. 12 13 86. Defendant had knowledge that its failure to take delivery of completed STBs has substantially impeded Flash Electronics from shipping new orders for PrediWave. 14 15 PrediWave explicitly informed Defendant, including by letter, of its interference with PrediWave's contractual relations with Flash Electronics by failing to take delivery of the 16 completed STBs manufactured pursuant to Defendant's purchase orders. 17 18 87. At the time of the filing of this Complaint, Defendant still has refused to take delivery of these completed STBs. 19 20 88. Defendant's intentional failure to pick up its goods completed by Flash Electronics constitutes an intentional disruption of PrediWave's contractual relations with Flash 21 22 Electronics, which is seriously impeded from shipping to PrediWave new product orders. 23 89. As a result of Defendant's intentional, malicious, and oppressive acts, the contracts between PrediWave and third parties, including Flash Electronics, were disrupted. 24 25 PrediWave has been and continues to be damaged and to suffer monetary losses due to this disruption and is entitled to the damages set forth below. 26 27 28 16

1	SEVENTH CAUSE OF ACTION	
1		
2	<ul> <li>(Tortious Interference With Prospective Business Advantage)</li> <li>90. PrediWave hereby incorporates by reference, and realleges as if set forth</li> </ul>	
3		
4	fully herein, paragraphs 1 through 89 above.	
5	91. Economic relationships between PrediWave and third parties, including	
6		
7	customers existed at the time of Defendant's breaches and continue to exist today.	
8	92. These relationships have brought economic benefits to PrediWave in the	
9	past, and it is probable that these relationships would continue to bring economic benefits to	
10	PrediWave in the future.	
11	93. Defendant had, at all times relevant to this cause of action, knowledge of	
12	the existence of these economic relationships and of the probability of future economic benefits to	
13	PrediWave as a result therefrom.	
14	94. Defendant nevertheless sought to disrupt the economic relationships	
15	between PrediWave and third parties, including Flash Electronics, in order to harm PrediWave and	
16	benefit itself in its contractual disputes with PrediWave. Defendant has, for example, refused to	
17	pick up completed STBs manufactured pursuant to the Contracts At Issue and has engaged in a	
18	widespread marketing and media campaign in PrediWave's primary markets to lay the blame for	
19	Defendant's failures to perform under Defendant's agreements with PrediWave at the feet of	
20	PrediWave by demeaning the quality of PrediWave's products and disparaging PrediWave's	
21	management.	
22	95. Defendant has actually disrupted the economic relationships between	
23	Plaintiff and third parties, including Flash Electronics, which is substantially impeded from	
24	shipping new orders for PrediWave due to Defendant's actions and inactions. Defendant has	
25	actually disrupted the economic relationships between PrediWave and third parties by taking	
26	actions intended to result in, and actually resulting in, inter alia, added costs to process purchase	
27	order production runs in smaller batches due to the uncertainty that Defendant will take delivery of	
28	the products and losses incurred by obligations that PrediWave owes to suppliers related to	

1	PrediWave agreements with Defendant, including agreements to supply components for	
2		
3	96. As a result of Defendant's intentional, malicious, and oppressive disruption	
4	of Plaintiff's economic relationships, Plaintiff has been and continues to be damaged and to suffer	
5	monetary losses and is entitled to the damages set forth below.	
6	EIGHTH CAUSE OF ACTION	
7	(Declaratory Relief – PrediWave is Entitled to Deposits Paid for, and Profits it Would Have	
8	Realized Under, all the Contracts At Issue)	
9	97. PrediWave hereby incorporates by reference, and realleges as if set forth	
10	fully herein, paragraphs 1 through 96 above.	
11	98. In entering into the contracts, PrediWave bargained for the timely payment	
12	of security deposits, the timely placement of and payment for orders for goods and/or services as	
13	3 set forth in the contracts, the distribution and exclusive distribution of its products in Asia, and the	
14	4 promotion of its goodwill in Asia.	
15	99. An actual controversy exists between PrediWave and Defendant regarding	
16	the fulfillment of each party's obligations under the Contracts At Issue, PrediWave's right to keep	
17	deposits already paid by Defendant, and PrediWave's entitlement to profits it bargained for in the	
18	Contracts At Issue.	
19	100. Plaintiff is thus entitled to a declaration that:	
20	(a) Defendant is obligated to pay PrediWave all profits PrediWave	
21	would have received under the Contracts At Issue, under which	
22	PrediWave has fulfilled its obligations, had these Contracts At Issue	
23	been fulfilled by Defendant.	
24	(b) Defendant is obligated to pay PrediWave all consequential costs	
25	incurred by PrediWave as a result of Defendant's failure to fulfill its	
26	obligations under the Contracts At Issue.	
27	(c) PrediWave is entitled to keep all security deposits paid by	
28	Defendant to PrediWave under the Contracts At Issue where	
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1	Defendant has failed or refused to take delivery of or place	
2	mandated orders for PrediWave goods and/or services.	
3	PRAYER FOR RELIEF	
4	WHEREFORE Plaintiff PrediWave respectfully prays for a judgment against	
5	Defendant New World for:	
6	a. Damages in an amount to be determined at trial but in no event less than	
7	\$58,866,500, and prejudgment interest at the maximum legal rate;	
8	b. Punitive damages in an amount to be determined at trial;	
9	c. Declaratory relief as described above;	
10	d. An award of Plaintiff's costs of suit, including attorneys' and expert fees;	
11	e. Such further relief that this court deems just and proper, including further	
12	relief under 28 U.S.C. § 2202.	
13	JURY DEMAND	
14	Pursuant to Rule 38(b) of the Federal Rules of Civil Procedure, PrediWave	
15	demands a trial by jury of all issues triable as of right by a jury in the above action.	
16		
17	Dated: August 12, 2004SIMPSON THACHER & BARTLETT LLP	
18		
19	By <u>/s/ George M. Newcombe</u> George M. Newcombe	
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21	Attorney for Plaintiff PrediWave Corporation	
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	19 FIRST AMENDED COMPLAINT / CASE NO. C04 01900(PVT)	